The Alliance is exploring high-value primary care to learn how it can benefit employers and employees alike. Sign up to receive updates.

**What's Special About High-Value Primary Care?**

**Employers' Role Changes**
- Some employers pay a monthly fee directly to a high-value primary care clinic.
- Some employers pay to have primary care clinics at or near worksites with no copays or out-of-pocket costs for employees.

**Patient Well-Being = Success**
- Monthly per-person fees replace a fee for each service.
- Success is measured by patients’ health status instead of by revenue from extra visits and tests.
- Patient well-being and satisfaction impact pay for doctors and staff.

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**Doctors Help Patients Get the Right Care**
- Identify and reach out to high-risk patients.
- Seek out high-value specialty care when a referral is needed.
- Use evidence-based medicine, which means decisions are based on scientific proof instead of opinions.
- Coordinate care for patients and stay connected even when patients are referred elsewhere for care.
- Have processes in place that lead to better outcomes.

**Total Spend Goes Down**
- But primary care’s share increases.
- Cost savings typically begin in 12 to 18 months.
- *Source: Dr. Michael Tuggy, “Cutting the Tie Between Primary Care and the Fee-for-Service Model,” The Alliance blog, www.the-alliance.org/blog

**Specialty Care Primary Care**

**Before After**

Total Cost of Care Can Shrink 15 to 30%*

* Source: Quest Diagnostics study, “Hidden Hazards: Closing the Care Gap Between Physicians and Patients with Multiple Chronic Conditions”

**What’s Special About High-Value Primary Care?**

**Patients Who Need More Care Get More Time**
- 71 percent of all health care costs are due to patients who have heart disease, diabetes or another condition that needs ongoing care.*
- 85 percent of doctors say they lack time during appointments to meet the needs of these patients.*
- High-value primary care offers longer appointment times to meet patient needs.

* Source: Quest Diagnostics study, “Hidden Hazards: Closing the Care Gap Between Physicians and Patients with Multiple Chronic Conditions”

**It’s Easy to Access**
- You can get an appointment quickly – often on the day you call or the next day, based on your needs.
- Telemedicine, email or telephone visits are offered – sometimes all three!

**Why It Matters**
- Doctors help patients get the right care
- Total spend goes down
- It’s easy to access