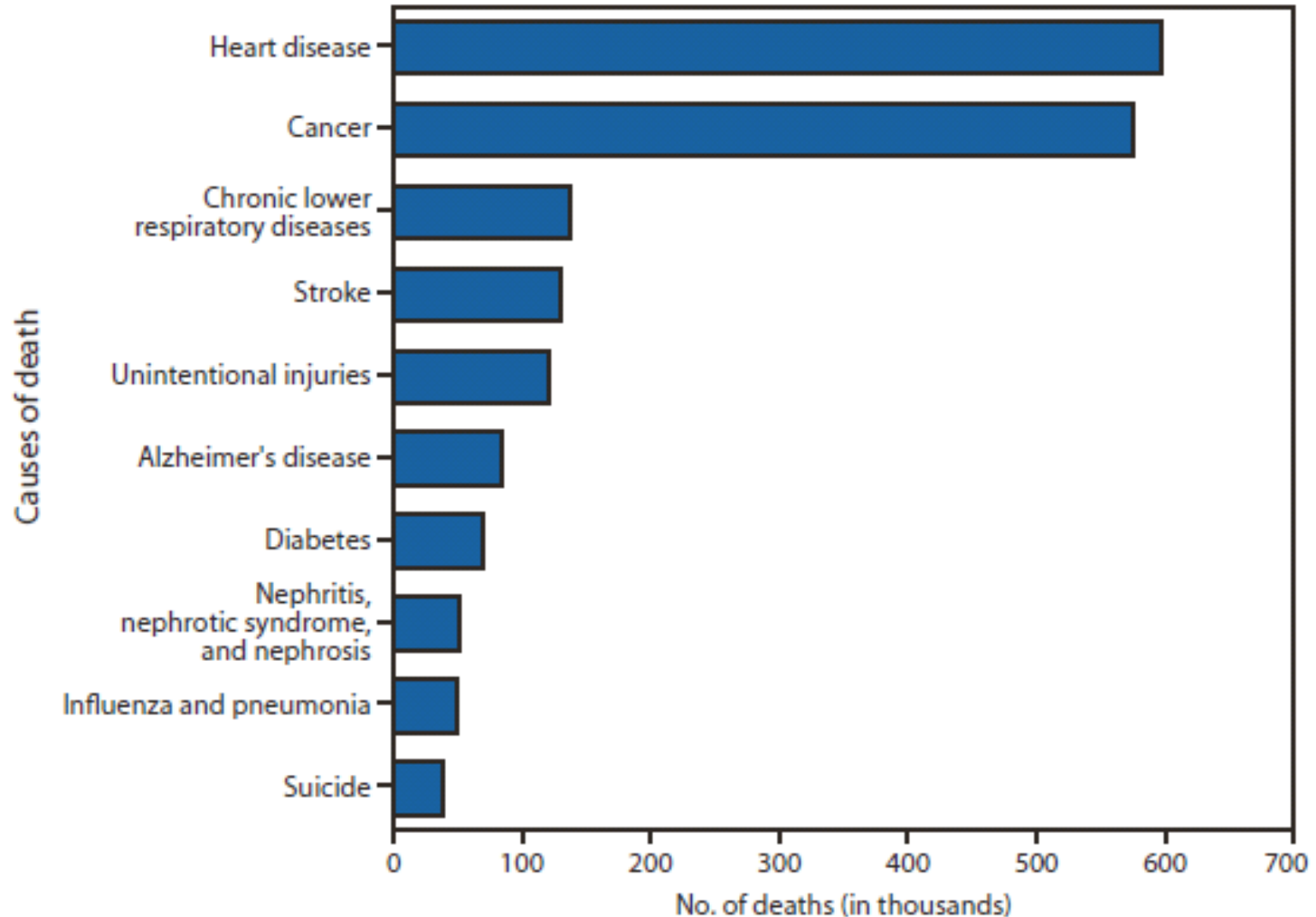


# TREATING OBESITY TO REDUCE CARDIOVASCULAR RISKS IN TYPE2 DIABETES

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# Heart disease remains leading cause of death in US



(CDC Quick Stats: Number of deaths from 10 leading causes; cdc.gov)

# Cardiovascular Risks in Type 2 Diabetes

- Cardiovascular disease is the principal cause of death and morbidity among people with diabetes especially type 2
- 2-4 times increased cardiovascular risk compared with adults without diabetes.

**Diabetes-related macrovascular and microvascular complications including CAD, CV disease, HF, PVD, CKD, diabetic retinopathy and CV autonomic neuropathy are responsible for the impaired quality of life, disability and premature death associated with diabetes, not to mention the higher medical expenses.**

# OBESITY LEADS TO

insulin resistance



Leads to perivascular adipose tissue

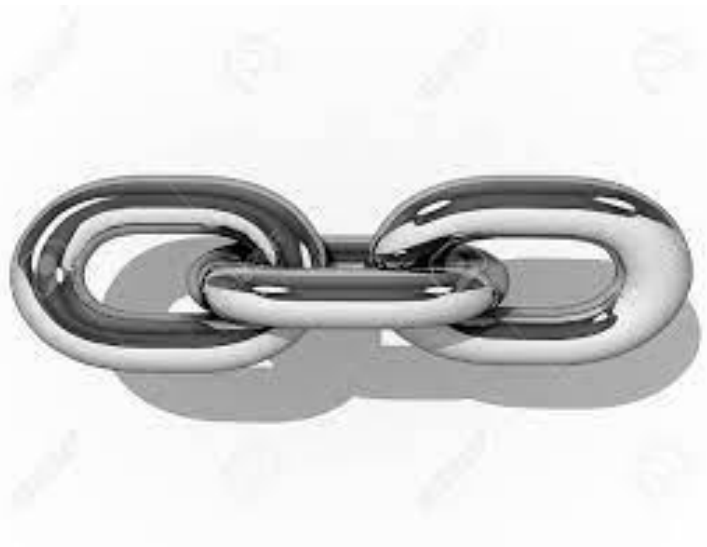
Which promotes local inflammation

Which leads to endothelial dysfunction.

Endothelial dysfunction is associated with cardiovascular conditions like atherosclerosis, hypertension, hyperlipidemia.

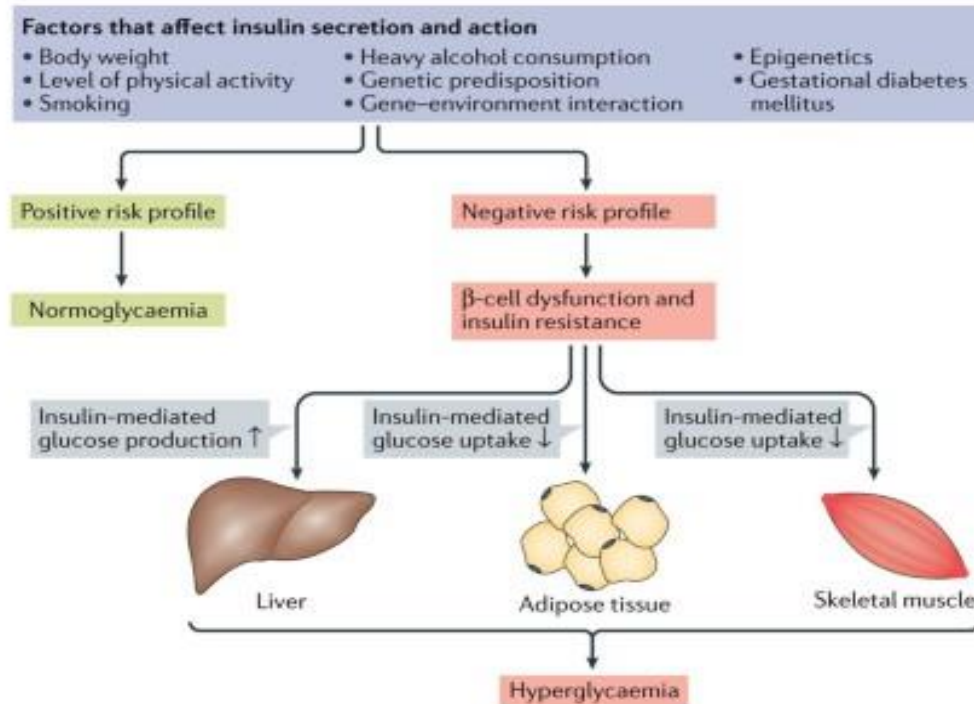


# Mechanism that links diabetes and obesity



- Type 2 diabetes has a different pathophysiology and etiology as compared to type 1 diabetes.
- Type 2 diabetes is described as a combination of low amount of insulin production from pancreatic b cells and peripheral insulin resistance.

## Pathophysiology of hyperglycemia in type 2 diabetes mellitus



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# What can we do?

In clinical studies, weight loss of around 5-10% can result in a reduced risk of T2D and cardiovascular disease.

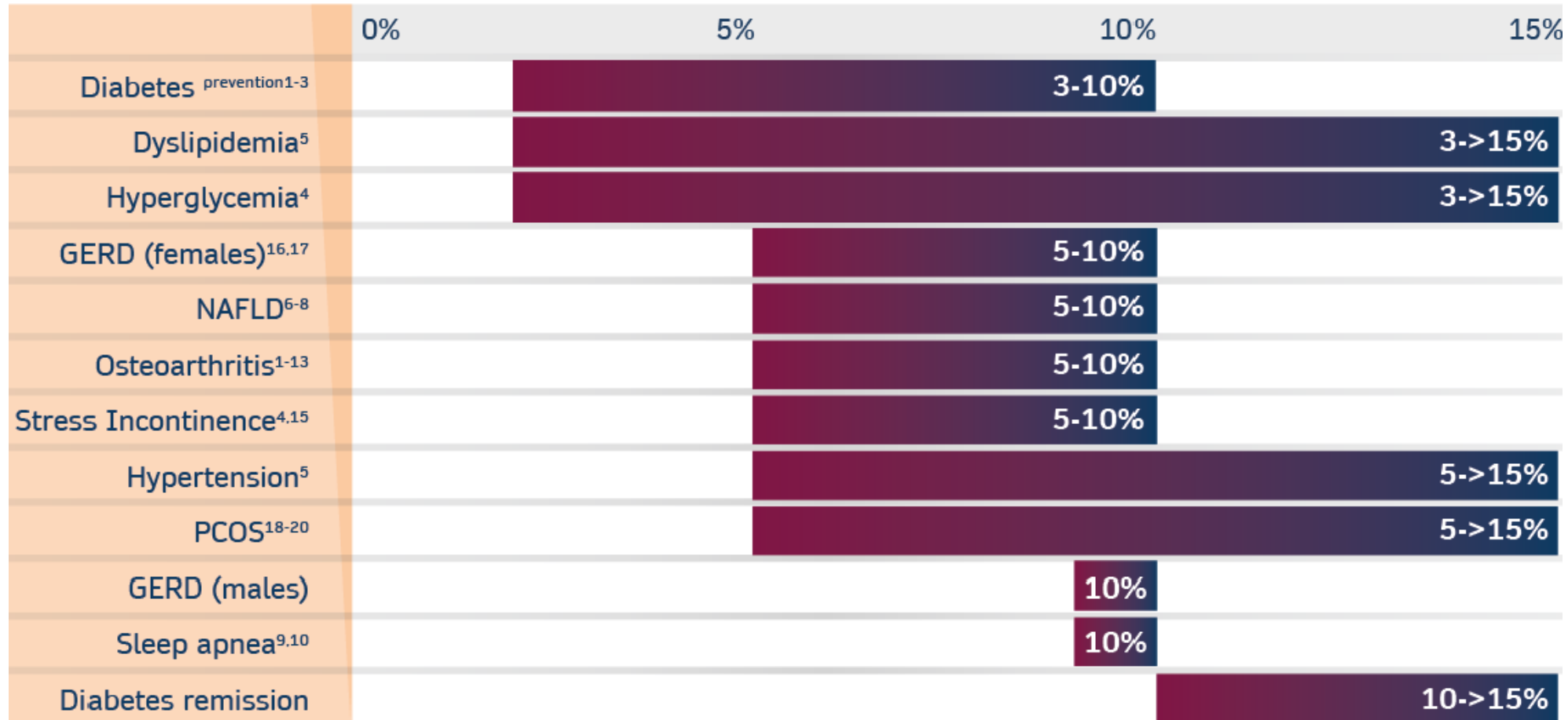
Anti-obesity medications/bariatric procedures and surgeries increase the likelihood of achieving clinically meaningful weight loss.






# Therapeutic Benefit of Weight Loss

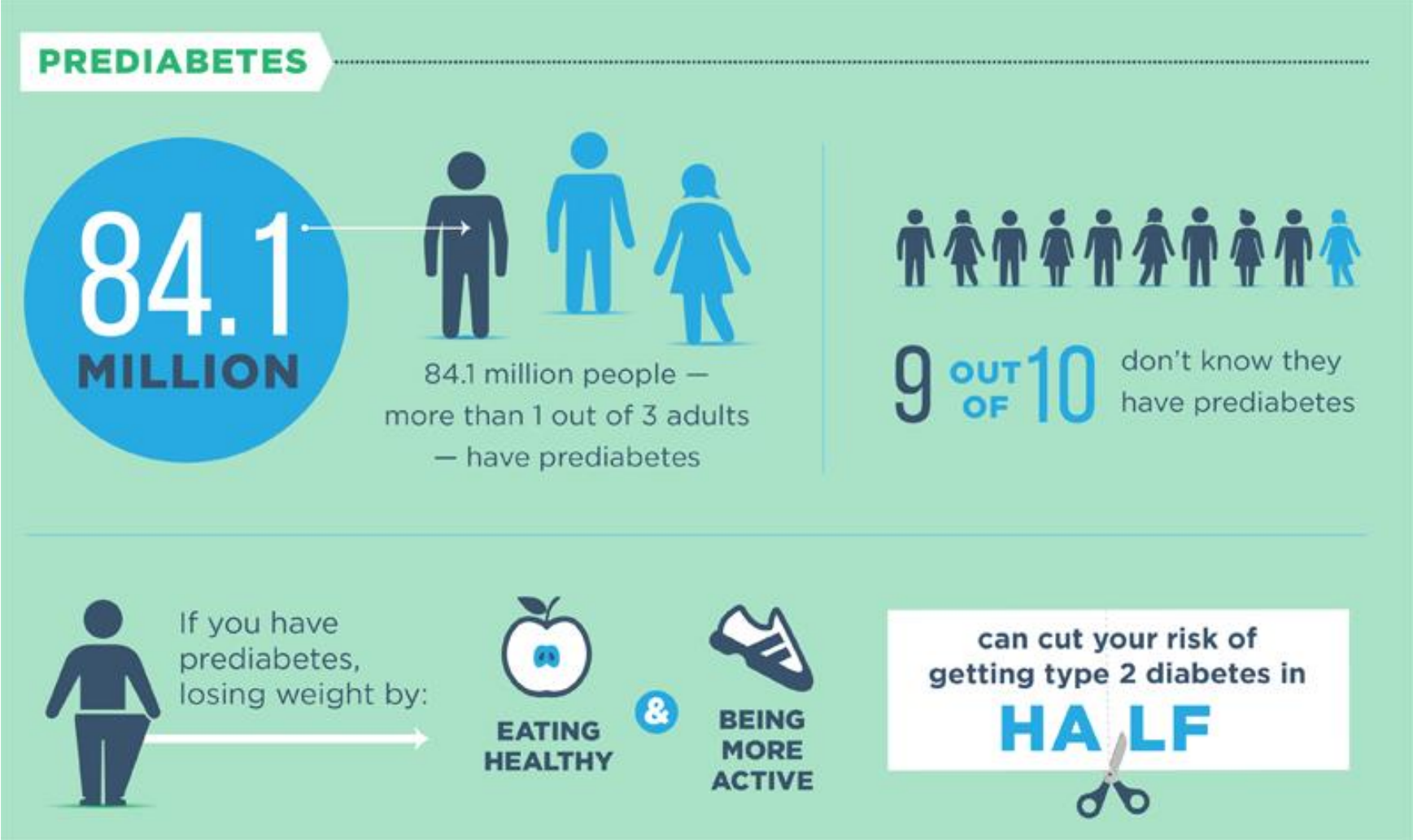
Percent Initial Body Weight Lost for Therapeutic Benefit



# The 5 Pillars in a Staged Approach to Treating Obesity

|   | BMI 25-26.9 | BMI 27-29.9            | BMI 30-34.9 | BMI 35-39.9            | BMI $\geq$ 40 |
|---|-------------|------------------------|-------------|------------------------|---------------|
|  Nutrition           |             |                        |             |                        |               |
|  Physical Activity   | ✓           | ✓                      | ✓           | ✓                      | ✓             |
|  Behavioral          |             |                        |             |                        |               |
|  Pharmacotherapy    |             | ✓<br>with co-morbidity | ✓           | ✓                      | ✓             |
|  Bariatric Surgery |             |                        |             | ✓<br>with co-morbidity | ✓             |

# Pre-diabetes is a common problem and strongly associated with obesity




# Many patients with pre-diabetes convert to diabetes

Annual conversion rate 12.2%<sup>1</sup>

Lifetime conversion rate up to 70%<sup>2</sup>

**Blood Test Levels for Diagnosis of Diabetes and Prediabetes**



|             | A1C (percent) | Fasting Plasma Glucose (mg/dL) | Oral Glucose Tolerance Test (mg/dL) |
|-------------|---------------|--------------------------------|-------------------------------------|
| Diabetes    | 6.5 or above  | 126 or above                   | 200 or above                        |
| Prediabetes | 5.7 to 6.4    | 100 to 125                     | 140 to 199                          |
| Normal      | About 5       | 99 or below                    | 139 or below                        |

Definitions: mg = milligram, dL = deciliter  
For all three tests, within the prediabetes range, the higher the test result, the greater the risk of diabetes.

1. Santaguida PL et al. AHRQ Study 128:1–12, 2006
2. Nathan DM et al. Diabetes Care 2007 Mar; 30(3): 753-759

**Patients who convert to diabetes  
are at 2-4 fold higher risk for CV disease<sup>1</sup> and incur 230%  
higher healthcare expenditures (*Additional \$9600/year*)<sup>2</sup>**

1. Hudspeth B. The burden of cardiovascular disease in patients with diabetes. *Am J Manag Care*. 2018;24(13 Suppl):S268-S272

2. American Diabetes Association. Economic Costs of Diabetes in the U.S. in 2017. *Diabetes Care*. 2018;41(5):917-928.

doi:10.2337/dci18-0007

# DPP Value Based Outcomes

Treating 100 high risk adults (age 50) for 3 years...

- Prevents 15 new cases of Type 2 Diabetes<sup>1</sup>
- Prevents 162 missed work days<sup>2</sup>
- Avoids the need for BP/Chol pills in 11 people<sup>3</sup>
- Avoids \$91,400 in other healthcare costs<sup>4</sup>
- Adds the equivalent of 20 perfect years of health<sup>5</sup>

1 DPP Research Group. *N Engl J Med*. 2002 Feb 7;346(6):393-403

2 DPP Research Group. *Diabetes Care*. 2003 Sep;26(9):2693-4

3 Ratner, et al. 2005 *Diabetes Care* 28 (4), pp. 888-894

4 Ackermann, et al. *Diabetes Care*. 2006 Jun;29(6):1237-41; estimates scaled to 2008 \$US

5 Herman, et al. 2005 *Ann Intern Med* 142 (5), pp. 323-32

# Value Proposition

231,315 patients with prediabetes x 12.2% annual conversion rate = 28,220  
predictable new cases of diabetes

28,220 new patients with diabetes x \$9,600\* in excess medical expenditures/year  
attributed to diabetes =

**\$270,912,000 expected excess medical expenditures w/ out intervention**

250 patients treated w/ 15 cases of DM2 avoided per 100 treated with DPP → 38  
cases of DM2 avoided \* \$9,600 excess medical expenditures avoided per patient on  
average =

\$364,000 expected avoided excess medical expenditures from pilot

Assuming scaled up to 10% of AAH pre-diabetic population:  $231,315 * 0.10 \rightarrow 23,132$   
\* (15 cases avoided per 100 treated) → 3,470 avoided cases of diabetes \*

\$9,600/case =

\$33,312,000 expected avoided medical expenditures from scale up

# SUMMARY

There is an epidemic of people who have the disease of obesity.

90-95% of patients with Type 2 Diabetes have this disease.

Diabetes and Obesity are the driver of cardiovascular diseases.

By treating obesity, we can reverse type 2 diabetes, lower cardiovascular disease and in many cases even prevent diabetes in those that were headed in that direction.